



The Story of Akal Security

Integrity ♦ Protection ♦ Service



The Beginning...



- Akal was founded in Northern New Mexico on January 21, 1980.
- A loan for \$1,200 from friends served as startup capital.



The Meaning of Akal



- The literal definition of Akal is “**deathless or infinite.**” It is a word, not an acronym.
- Akal was the battle cry of Sikh warriors who strived to live as saints and protect people from persecution and injustice during the Mogul reign in India.
- Following in that tradition, in our business, Akal represents our **unlimited commitment** to serve and protect others, the sacredness of life, and justice for all, regardless of race, religion, gender, or any other earthly distinction.



Generations of Akal's Logo

1980



1987



2003

Logo design by
Yogi Bhajan



- The symbol of the hawk or eagle is used in the Akal Logo to represent this royal bird who flies higher than any other bird, and is in complete control of its realm or domain.
- The symbol of the *Adi Shakti* (supreme sword) is placed inside the eagle, which represents the primal creative force. In addition, the double-edged sword represents the path of the warrior of peace, walking fearlessly without veering left or right, living as both a saint and a warrior.
- Wearing this symbol reminds us to respect and revere our weapons, as symbolized by the sword, which have the sacred power to take a life or cause great bodily harm to another.

The Early Years

State/region

Page 12 — Rocky Mountain News, Denver, Colo. Sunday, November 7, 1982

Sikh guards a force to be reckoned with

By DEBORAH FRAZIER
News Staff

SANTA FE — Security is a big Sikh. And AKAL Security, owned by members of the Sikh religious sect, is not a run-of-the-mill rent-a-cop service.

AKAL guards, topped with blue turbans, patrol about 100 bars, supermarkets, schools and other businesses in Santa Fe and Albuquerque. Clients say they are pleased.

AKAL was founded in 1979 by Gurtej Singh Khalsa, who lives in Santa Fe's Sikh community. He worked as a security guard and decided to start his own business "to make a little money and give a few people jobs" after his beard and turban kept him off the local police force.

The first security contract was difficult to come by, partly because of local apprehension about "rag heads," said Gurtej. But AKAL's effectiveness in preventing crime has made it one of the largest security firms in New Mexico.

The 40-person AKAL force, clad in beige uniforms and blue turbans, chase would-be thieves, subdue drunks, thwart shoplifters, patrol buildings through the night and control crowds at a local race track and at a recent Grateful Dead concert, for example.

"We have something to offer. We show that security guards can be something beside an overweight guy who likes to drink coffee all

night and listen to his radio," said the bearded Gurtej, 33, who became a Sikh 12 years ago.

AKAL MEANS "DEATHLESS" in Punjabi and the Sikh's saint-soldier tradition holds that the faithful go directly to God's heart upon death.

On his uniform Gurtej wears a Red Cross patch, the AKAL badge with the Sikh symbol over "In God We Trust," a marksmen's certification and a golden dagger pin. He carries a .45-caliber revolver.

"In God we trust and therefore people can trust us," said Gurtej.

Although the guards are trained extensively in weapons and self-defense, they prefer talking to strong-arm tactics when keeping the peace. Gurtej said the Sikh's peacekeeping tradition is based on a "willingness to prevent an unruly situation" rather than belligerence.

In the security business, the eastern religious affiliation can be a plus and minus.

A philosophy of non-aggression, commitment to duty and detachment is effective in conflicts because "you make yourself a neutralizing factor. It fits with the yoga philosophy because the real key is tolerance," he said.

See SIKHS, page 33



Sikh security guards Meher Singh Khalsa and Gurumet Kaur Khalsa confer. Both patrol St. John's College near Santa Fe.

SIKHS: Security is their business

Continued from page 12

BUT SOMETIMES A Sikh on the scene has thrown fat on the fire.

"Beside being some bizarre religious cult, we are a symbol of authority. Here I am with a foot long beard, a beehive turban on my head, telling some guy he can't go into a place," said Gurtej. As more businesses have hired AKAL guards, public acceptance has increased and people have found that the Sikhs often treat them more fairly than other security guards, he said.

"People found out that we are not easily provoked," said Gurtej. "But we are known also for not backing down."

Gurtej has sustained a fractured jaw and stitches in conflicts where reason failed, but heads that each of his attackers also went to the hospital.

Among the Sikh guards are a former Marine, carpenters, students and a secretary. Because of the growing demand, AKAL has added a few non-Sikhs to the ranks. They wear berets instead of turbans, but must meet the same standards and take the ongoing training sessions.

Gurtej said AKAL has contracts pending in Houston and Los Angeles, and he has an eye on placing Sikh guards at the 1984 Olympics. He said Sikh communities in other states also have expressed interest, partly because of the difficulty Sikhs have obtaining jobs in mainstream America.

GURUMET KAUR Khalsa, a female Sikh security guard, is assigned to night patrol at St. John's College on the edge of Santa Fe. Kaur, the name taken by all Sikh women, means "princess." She was a secretary before joining AKAL.

She said the most difficult situation she has encountered involved a woman who refused to leave a hotel and was throwing liquor bottles into the swimming pool. By talking quietly with the woman, Gurumet was able to help her pack, locate relatives and head her home within an hour.

"We don't have the reputation of being bouncers," she said. "People that are causing trouble are troubled within themselves. We respond to that."

Clients applaud that approach and say the

Turbaned guards patrolling Old Town

JANDARA
Writer

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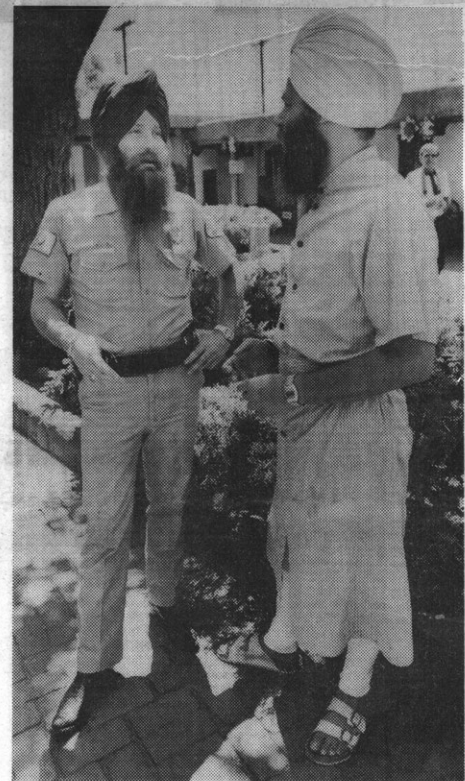
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security for the ' the Long Rang- oughs" shot in

eans "Disciple." e SIKH Page A-6



(Tribune photo by Dennis Dusenbery) Gurtej Singh Khalsa and Gurudeep Khalsa in Old Town Sikh security-guard business booming in New Mexico

- We brought professional security services to Northern New Mexico and local markets in and around Española.



The Early Years

By 1982, word had spread about Akal to the east coast and the New York Times ran a story.

The New York Times

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NEW YORK, THURSDAY, AUGUST 26, 1982

Sikh Guard Service Is a Tough Force in New Mexico Security

Special to The New York Times

ALBUQUERQUE, N.M., Aug. 25 — From Jan. 1 to June 4, when there were no security guards, there were 36 burglaries in Albuquerque's Old Town, a busy tourist neighborhood of art galleries, Mexican restaurants and gift shops.

Since June 4 there has not been one. That was the day the Sikhs went to work as security guards there. A growing number of residents of the state are getting used to the sight of big men in khaki uniforms with .45-caliber pistols strapped to their waists and wearing the blue turbans demanded by their religion.

Operating under the name Akal Security — akal means "deathless" in Punjabi — the Sikhs are a growing factor in the security guard business in New Mexico's two biggest cities, Santa Fe and Albuquerque. With 40 employees and more than 100 accounts, which include patrol services were one guard can cover several sites, Akal Security is one of the biggest private security concerns in New Mexico.

Providing College Security

Besides being hired for such standard security sites as automobile dealers, singles' bars and supermarkets, the Sikhs have been retained to guard St. John's College at Santa Fe and the Downs thoroughbred race track at Santa Fe as well as the Amfarc Hotel at Albuquerque International Airport.

There are about 200 Sikhs in the state, and they have had a settlement in the small town of Espanola, north of Santa Fe, since 1972. There are about two million Sikhs in India and a quarter of a million in Europe and throughout the United States.

Their presence is difficult to overlook. The men and women and even the small children wear white tunics, tight leggings and large turbans. The Sikhs, who have a military tradition in India, are strict vegetarians and have religious beliefs against drugs, alcohol and tobacco.

They have drawn many of their converts in this country from upper-middle-class, college-educated people. At



Gurtej Singh Khalsa, founder of Akal Security, at the Downs race track at Santa Fe.

confirmation ceremonies in the new faith, most members take what they call a spiritual name by choice.

Akal Security is but one of several private businesses in which the Sikhs engage in New Mexico. Others include construction, plumbing and woodworking.

The Sikh religion arrived in the United States from India with a 1909 visit by a holy man, Yogi Bhaajan. But while most of the counterculture communes that flourished in New Mexico a

decade ago have disappeared, the Sikhs have prospered by clinging to the religion's basic beliefs, set forth 500 years ago.

Sikh Dharma, as the religion is properly called throughout the world, originated in the Punjab in the 15th century and preaches the communality of all religions, the virtue of hard work and a belief in a monotheistic god.

Central to the faith are the concept of the saint-soldier and the five K's, commonly referred to that way because

for what we believe in," said Gurddeep Khalsa, who heads Akal Security in Albuquerque, and who was a supermarket manager in Detroit before his conversion. "Sikhs believe that when we die, we go straight into the heart of God. That's why we're fearless."

Although each security guard wears a badge inscribed "In God We Trust," the Sikhs back their faith with training that exceeds the standards set by the state for private security guards.

Part of the success of Akal Security seems to lie with the image the guards project. Akal's founder, Gurtej Singh Khalsa, wears a New Mexico Police Academy's sharpshooter medal, and the 19 non-Sikhs on the security force wear caps modeled on the headgear of the Green Berets.

Some Non-Sikhs on the Force

Despite the non-Sikh workers, Akal remains a religious organization in the public mind, and that has been a selling point. Akal's contract with Old Town, in fact, specifies Sikh guards only.

Another part of the security force's success has to do with aggressive sales techniques. "They're developed by the Davis Marketing Consulting Service," Gurddeep Khalsa said.

"Their efficiency is 105 percent," said Estevan Garcia, the board member of the Albuquerque Old Town Merchants Association who decided to hire Akal to patrol the area's 123 shops.

"I've had occasion to see one in action," said a Santa Fe police officer, Phil Gonzalez. "He knew what he was doing."

In Santa Fe last month, several thousand people saw the Sikhs in action at a concert by the country singers Barbara Mandrell and Roger Miller at the Downs race track. The image they projected was not just one of toughness.

"That Qudrat is so talented," Bob Billing, the track's chief of security said of one of the guards. "He has all of Roger Miller's songs memorized and the two of them stood there arm in arm, singing."

each word has a K sound in Sikh's scriptural language, Gurmukh. They are items of apparel that Sikhs throughout the world are required to wear: a turban over unshorn hair and beards, a steel bracelet on the right wrist, a wooden comb, white cotton leggings and a dagger.

Together they symbolize purity, submission to God's will and a fearlessness that has brought the Sikhs fame as soldiers over centuries of wars in India.

"We're not afraid to go out and fight



Focus on Training

Criminals shoot it out with police

Had he been hit by a bullet, Patrolman Larry Lynch undoubtedly would have died.

By HOLLIS ENGLE
The New Mexican Staff

A solid patch of yellow paint stained the neck of Santa Fe patrolman Larry Lynch after he was hit in a mock shootout with "criminals."

Had he been hit by a bullet, Lynch undoubtedly would have died. He was one of five SWAT team casualties in an assault at the Santa Fe Fire Department training grounds on Siler Road.

"The situation went to hell in a hurry," said Assistant Chief Greg Boynton of a critique of the Santa Fe Police Department's Special Weapons And Tactics team's performance in the first of two mock missions Saturday.

Boynton set up the training for new and veteran team members after Akal Security offered the department the use of gas-powered guns that shoot marble-size balls of paint. The balls burst on the slightest contact.

Boynton said the brilliant paint that marks each hit eliminates the arguments that inevitably begin when one training cop tries to claim a "kill" on another.

In Saturday's training session, four Sikh security guards from Akal played the parts of armed robbers trapped inside a building holding hostages. The SWAT team's senior negotiator, Joe Tapia, was quickly dispatched by the criminals with a shot of yellow paint to the chest. Team members armed with the paint guns then moved on the building.

Dozens of yellow balls splattered in and outside the building before the team "killed" the four Sikhs, losing four more of their own men in the process.

Chief Boynton called the day's training a success, though he saw much to criticize in his team's performance.

"This gave us a chance to work against highly trained men," he said.



Photos by Hollis Engley
Detective Dave Segura, above, and Officer Charlie Dalton ready themselves for an attack against "armed robbers."



- Training is a core competency for Akal and has always been the foundation of its services.
- Akal conducted scenario training with paint guns for the Santa Fe Police Department before this training technique became popular.



Fastest Growing Company

- Akal was listed twice on the Inc.500 magazine's 500 fastest growing companies in America in 1985 and 1986.



141 Akal Security





Santa Cruz company has undying commitment to security

By MARIAN GOAD
For The New Mexican

Akal is a Punjabi word that means undying. Founded in 1980 by Gurtej Singh Khalsa and Daya Singh Khalsa, Akal Security is now a \$35 million a year company with close to 3,000 employees. The company is based in Santa Cruz, south of Española, home to a Sikh community and the chief religious authority for the Sikh religion in the Western Hemisphere.

Growing up, co-founder Gurtej Singh Khalsa had a great interest in law enforcement. In the 1970s, he attended the Bureau of Indian Affairs Law Enforcement Training Academy. He said he graduated first in his class, but because of his turban and beard — which are a part of his religion — he

couldn't get a job in law enforcement.

As an alternative, he went into private security and became the director of security at St. John's College. While there, he and Daya Singh Khalsa started Akal Security, and St. John's became their first client.

Since they started Akal Security, co-founder Daya Singh Khalsa said, "Security has changed a lot. It has become more violent — the willingness of the criminal to really do harm to people in the commission of a crime has changed."

"When Akal Security first started in 1980, we were known as the guys in the

turbans who would go out and take on the toughest situations — go into bars and other setups for violence and clean them up. That's how we built our original reputation. Today, we won't even accept any job that involves alcohol as a primary function of a facility. Too much happens there."

Daya Singh Khalsa feels that "the business of security is to limit the opportunity for crime to happen. It's not a good role for a security company, particularly a large one, to go into situations where it is predictable that violence will occur because then all you are going to do is put your employees into the middle of violence."

The people Akal Security hires are carefully screened, then given comprehensive training for whatever level of security they are hired to provide. Akal gives ongoing training to its personnel.

Gurtej Singh Khalsa says that the company is always reworking its training and developing new programs for more advanced skills.

The basic orientation for all levels of security work includes careful instruction in responsibilities of providing security and the level of authority a security guard has.

Daya Singh Khalsa explained, "A security officer is really just a private citizen and has no special authority that a citizen does not have. He doesn't take on any of the powers or authority that a public law enforcement officer has. And we have to be very careful to train people to understand that and not to exceed their authority."

Now, Akal Security's single largest client is the federal government. The

Please see SECURITY, Page D-2

SECURITY

Continued from Page D-1

company started its association with the federal government in 1987 with contracts to guard federal buildings across the country, for the Internal Revenue Service, the Drug Enforcement Administration, and other agencies.

Since 1992, Akal has been contracted by the U.S. Marshal Service to provide court security officers and deputy marshals for federal courts in nine states. Their work includes guarding federal courthouses, serving federal warrants, transporting federal prisoners, capturing fugitives, and handling confiscated goods such as airplanes used for drug-running.

Court security officers attend a training program put on by the federal government, supplemented by a special training program designed and run by Akal on identifying home-made bombs and other explosives. This supplemental program trains the court security officers to be "highly sensitive to every weapon or explosive device that could come into the courthouse," Daya Singh Khalsa said.

Akal started the special training program a little over a year ago, but when the federal building in Oklahoma City was bombed last April, Daya Singh Khalsa said "the need for this kind of training became obvious," and the federal government stepped up its contract with Akal to give the training.

This February, Richard Wimberly, the Akal employee who designed and implemented the program, received a National Merit Award from the Justice Department, honoring saving lives by training officers to identify bombs.

Akal Security does law enforcement training in the Kwajalein atoll — part of the Marshall Islands, a U.S. trust territory in the Pacific — which is used for military training. In New Mexico, Akal's largest contract is security for the Santa Fe Railroad. They also provide security for the United Nations and the Santa Fe Railroad plan to vie for the protective force on Los Alamos National Laboratory where rent contract expires in 1997.

Sikh-Run Security Firm Earns Community Support

By Mary Perez
The Associated Press
ESPAÑOLA — A New Mexico security firm got more than a business boost after Sept. 11 — it received newfound support from a community.

At first, management at Española-based Akal Security, many of whom are Sikhs, were concerned about their image after the terrorist attacks on the World Trade Center and the Pentagon. Sikhs wear turbans similar to that worn by Osama bin Laden.

There were attacks on Sikhs following Sept. 11, including the slaying of a gas station owner in Mesa, Ariz., last year. Investigators said Bahir Singh Sodhi was killed because he wore a turban and had a long beard.

Other Sikhs have also been attacked during racial and religious backlash following the terrorist attacks.

"All of a sudden, the greatest living enemy of the country is someone who looks almost exactly like you. That is something that you have to be concerned about," said Daya Chahal, Akal's vice president and co-founder.

"We feel like we've been supported and treated very, very well," Khalsa added. "Everyone has been over backwards to make sure that neither us personally or our business is negatively affected by that."

The Sikh religion was founded in the 15th century and preaches tolerance, the worship of one God and equality. Sikhs are not Muslims but they wear turbans and do not cut their hair or beards.

"Sikhs in the United States as well as in Canada and England continue to be confused as those who are seen as suspicious," said Paul Wallace, a political science professor at the University of Missouri-Columbia. "Sikhs resent that bitterly. They are a distinctive religion. Their religion for the most part is that they shouldn't cut their hair. So they have beards and they wear turbans."

"They're not Muslims and they're not involved in any kind of activities against the United States," he said.

Khalsa was among a group of Sikhs invited to the White House to meet with President Bush in the weeks after Sept. 11.

"It made it crystal clear that this country wasn't going to tolerate that discrimination. That was really helpful and I think it was very encouraging for Sikhs in this country and it gave a clear signal to everybody from law enforcement to regular citizens that this is not the way we're going to respond to something like this."

Akal found a lot of support in the law enforcement community. "We're lucky in that our connections as a company with law enforcement are very close," Khalsa said. "When they would hear about a problem, they would take it personally and help us with it."

Akal's largest customers include the federal courts, the states of Hawaii and New Mexico, the cities of Phoenix and El Paso and Los Angeles County. The company employs about 2,000 workers in close to 40 states.

More than 300 officers have been added to help provide security at the federal courts alone since Sept. 11, Khalsa said. Akal also added 150 armed law enforcement level security officers for its contract with the Honolulu airport after Sept. 11.



WASHINGTON REPORT: From Ben Cohen, NBC 5's NBC 5.1

SANTA FE • ESPAÑOLA • LOS ALAMOS • LAS VEGAS • TUCSON • BUTTE



WASHINGTON VISITOR: Daya Singh Khalsa, co-founder of Akal Security, was among a group of Sikhs invited to the White House to meet with President Bush last year.

Khalsa said Sept. 11 and the days that followed tested the strength of many employees, especially those in New York and Washington, D.C.

"The court security officers in lower Manhattan are our employees," he said. "Obviously, it was a scary place to be those days after the attack, but they just hung in there. We had people who walked from Brooklyn to be able to get to work at Manhattan when everything was shut down. We had people who stayed for 48 to 72 hours around the courthouse because other people couldn't get into work."

"The growth of the business is still surprising to Khalsa, who remembers when it consisted of a few security details around Española and Santa Fe. Khalsa co-founded Akal with a friend in 1980 after his friend was kept from being a police officer because he refused to remove his turban for work. Like in many other words "Akal" comes from Sanskrit and means unity or oneness — the company has usually grown over the last couple of decades.

Albuquerque Journal North
Tuesday, October 7, 2003

Española Firm Receives Contract

WASHINGTON — The U.S. Army has awarded three contracts to Akal Security of Española, according to the office of Sen. Pete Domenici, R-N.M.

Akal will provide security at Army bases and installations in eight states. The contracts will involve an estimated \$1,500 security guards and are worth approximately \$70 million for the first year.

Akal will provide the services as part of a program to support Army facilities with contract guards rather than military personnel whose services are needed in other areas.

Guard service is expected to begin near the end of the year, after guards have received thorough background checks

and been trained by the company and by the Army.

"Akal Security has a successful track record of providing security for our nation's national defense infrastructure," Domenici said. "... Through the service provided by Akal and other court security firms, we can free up military personnel to perform other missions to ensure our homeland is as safe as possible."

Akal employs more than 8,000 employees worldwide, with operations in 45 states and the District of Columbia.

The company protects highly-secured facilities such as airports and federal courthouses and is one of the five largest security providers to the U.S. government.

HoustonChronicle.com — <http://www.HoustonChronicle.com> | Section: Local & State

June 9, 2005, 11:16PM

AT THE COURTHOUSE

Private company filling judicial security duties

Akal employees' roles have grown in light of attacks at courthouses

By HARVEY RICE

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Court security Officer Adrian Perez was finishing his lunch at the federal courthouse in Corpus Christi one day last year when he heard a frantic call on his walkie-talkie that a man was firing a shotgun.

Perez says he ran to the lobby, where he saw a man fire a .410-gauge shotgun and begin to reload. He says he calculated that he could reach the man and tackle him before he chambered another shot.

He nearly miscalculated, barreling into the gunman just as he raised the shotgun to fire.

For his quick action, Perez received the U.S. Marshal Service's Harry Bellomoni Memorial Court Security Officer Award, named for an officer killed in the line of duty in 1992.

Perez, 42, is one of the blue-coated, private employees who are sworn as special deputy U.S. marshals to provide courthouse security.

The officers are in charge of security at the federal courthouses in Houston and the rest of the Southern District, including Corpus Christi, Galveston, Victoria, Brownsville, McAllen and Laredo.

Unlike deputy U.S. marshals, security officers work for Akal Security, a private company based in Española, N.M.

Akal site manager M.N. "Nick" Dawson said the idea of using a private company to protect federal judges and courthouses came in response to a series of threats to federal judges in the 1980s.

"The idea was to get trained people quickly," Dawson said.

Akal hires only former law enforcement officers such as Dawson, a 12-year veteran of the Houston Police Department,



Karen Warren-Choriche
Security officer Mike Chatter mows a metal detector and X-ray station Thursday at the Houston federal courthouse. A private company hires former law enforcement officers to provide security.

- Over the next two decades, Akal received numerous contracts to protect critical national facilities.
- In 1992, the U.S. Marshals Service awarded Akal the first of many contracts to provide Court Security Officers to protect U.S. courthouses.
- In 2002 and 2003, Akal was awarded four contracts under the Department of Homeland Security (DHS), Immigration and Customs Enforcement (ICE).
- In 2003, the U.S. Army awarded three contracts to Akal to provide security at Army bases and installations in eight states.
- In 2004, the DHS, Federal Protective Service (FPS) awarded a contract to Akal to protect federal buildings throughout the Great Lakes Region 5.
- In 2005 Akal was awarded a contract for access control of 18 bases by the U.S. Air Force.



Akal has Grown Steadily Over More than Three Decades

12 Professional Services

2003 NEW MEXICO PRIVATE 100

Security business has really boomed

AKAL started as a small firm in Española and now has officers worldwide

BY EMILY VAN CLEVE
For the Journal

When Gurtej Khalsa and Daya Khalsa founded AKAL Security with three other business partners 23 years ago, they had no idea the Española-based company would become a multimillion-dollar corporation.

"The company started with a \$1,200 loan on a pickup truck," says Daya Khalsa, senior vice president in charge of business development. "Our first contracts were with a few clients in Española. We soon expanded to serving Santa Fe and Albuquerque."

"Within the first year, our three other partners left the business, and Gurtej and I continued on." The security business is booming around the world,



Members of AKAL Security in Española on the grounds of the Sikh Temple are, from left to right, Sat Nirmal Khalsa, chief executive officer; Daya Khalsa, senior vice president and co-founder; Janet Gunn, human resources director; Seva Singh, senior operations manager; and Gurtej S. Khalsa, senior vice president and co-founder.

and AKAL has aggressively sought out new markets to serve. The company employs 8,000 people at a variety of

facilities in 400 cities in 47 states and 12 other countries. More than 90 percent of AKAL's contracts are with

local, state and federal agencies.

The federal government generates 70 percent of AKAL's business. Four thousand AKAL security officers work in 80 percent of the federal courthouses around the country.

"Our contract with the federal government stipulates that all security officers placed in a federal court have to be retired police officers," says Khalsa. "These officers are screening people who enter the building, standing guard during trials, protecting offices of senior federal officials and guarding the outside of the facilities."

AKAL operates two large academies — one in Española and the other in northern Virginia — to provide training to certain security guards for

From big to small

The list of professional services businesses in this year's New Mexico Private 100 list is long and varied.

Companies with as few as 20 and as many as 700 employees are included.

And the services they provide in the Land of Enchantment, and in some cases around the world, range from security to engineering to chemical management to advertising and public relations.

Their headquarters are based in such communities as Española, Alamogordo and Albuquerque.

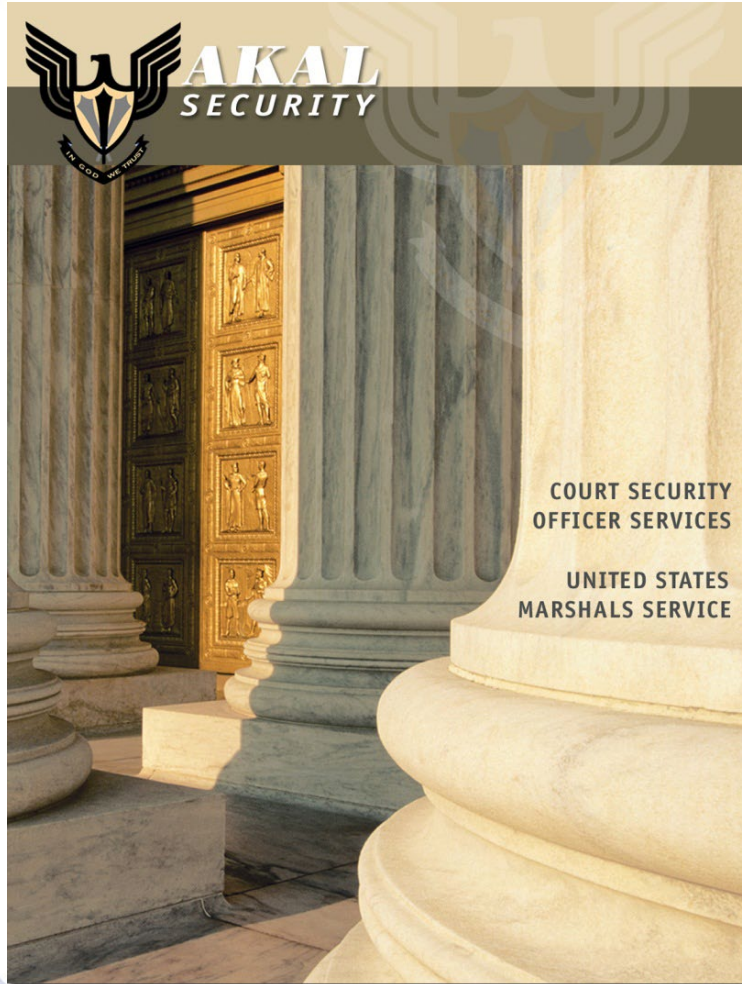
See DEMAND on PAGE 34

RANK	COMPANY	BUSINESS ADDRESS	BUSINESS DESCRIPTION	CEO OR PRESIDENT	YEAR ESTABLISHED	NO. OF N.M. EMPLOYEES
1	AKAL Security Inc.	7 Infinity Loop Española 87532 753-7832 akalsecurity.com	Security services	Sat Nirmal K. Khalsa	1980	700
2	Applied Research Associates Inc.	4300 San Mateo Blvd. NE, Suite A-220 Albuquerque 87110 881-8074 www.ara.com	Engineering and science firm	Cornelius J. Higgins, Ph.D., P.E. and Jimmie L. Bratton	1979	100
3	Atlas Resources Inc.	2716 San Pedro NE, Suite D Albuquerque 87110 872-1700	Employee leasing company, restaurants, real estate	Nick Kaprison	1993	20
4	Science & Engineering Associates Inc. (SEA)	6100 Uptown Blvd. NE, SEA Plaza, Suite 700 Albuquerque 87110 884-2300 www.SEAbase.com	Information technology, engineering and management consulting services	Robert Savoie	1980	87
5	Wilson & Co. Inc. Engineers & Architects	4900 Lang Ave. NE Albuquerque 87109 348-4000 wilsonco.com	Engineering and architectural firm	James G. Gibbs, P.E.	1932	130

- The Akal model has become an industry standard for responsiveness and innovation.
- Approximately 7,200 Akal employees worldwide deliver that high standard of service every day.



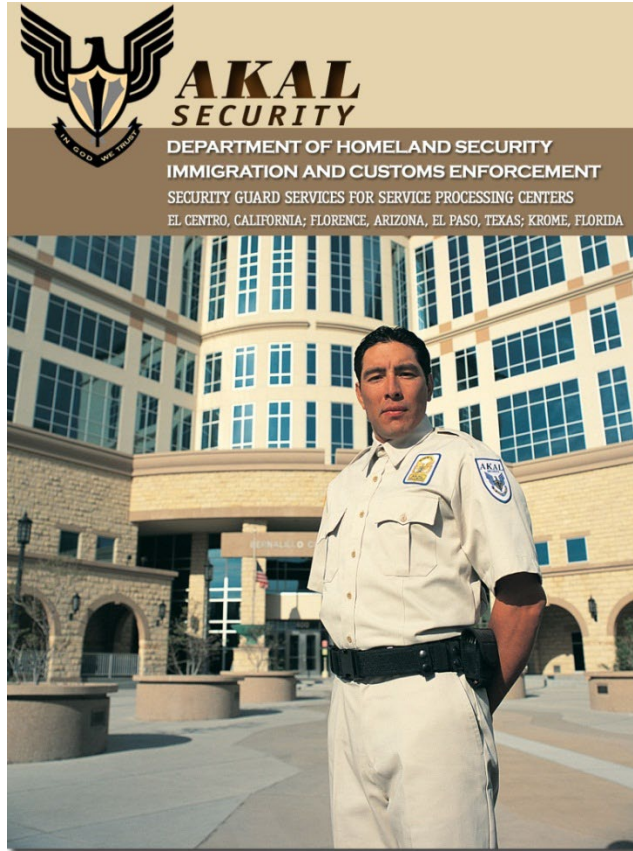
Judicial Security Operations



- In 1992, the **U.S. Marshals Service** awarded Akal the first of many contracts to provide experienced and well-trained, professional Court Security Officers to protect our federal courthouses.
- Under these contracts Court Security Officers (CSOs) are former police officers.
- Today, Akal protects our nations federal courthouses throughout 11 of the 12 U.S. Judicial Circuits.
 - Nearly 4,000 CSOs.
 - Nearly 400 federal courthouses.
 - Locations in 48 states, Puerto Rico, Guam, and the Marianas Islands.



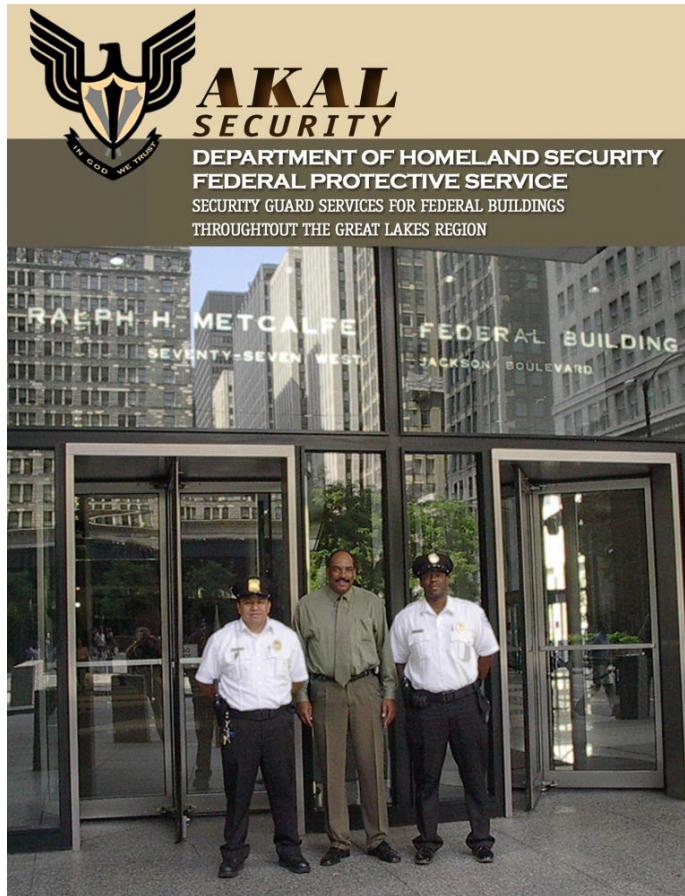
Homeland Security Operations - ICE



- Under the umbrella of the Department of Homeland Security (DHS) **Immigrations and Customs Enforcement (ICE)** Akal has completed contracts for four Service Processing Centers in El Centro, California; Florence, Arizona; El Paso, Texas; and Krome, Florida.
- Through joint venture agreements, in compliance with small business set-aside requirements, Akal currently shares protective responsibilities at the Service Processing Centers in El Paso, Texas and at the Krome facility, in Miami, Florida.



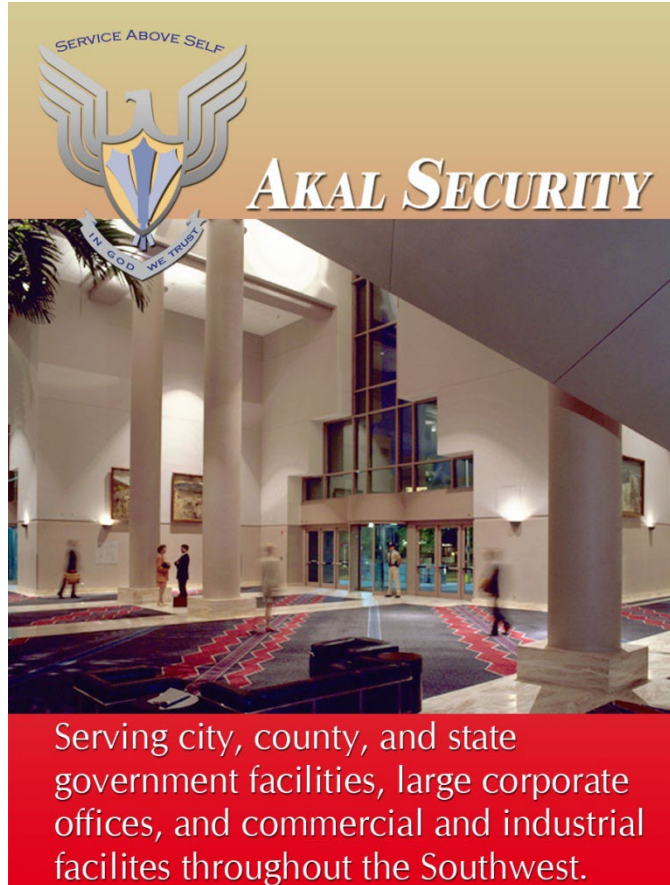
Homeland Security Operations - FPS



- In 2004, Akal's Homeland Security Operations grew with the **Federal Protective Service (FPS)** Great Lakes Region 5 contract, completed in 2010.
- Akal currently protects FPS assets in Region 9, comprising Hawaii, Guam, and Saipan, awarded in 2007 and reawarded in 2012.



The National Division



Serving city, county, and state government facilities, large corporate offices, and commercial and industrial facilities throughout the Southwest.

- Akal sold its National Division in 2009 and 2010.
- The National Division protected commercial and industrial enterprises throughout the Southwest.
 - Commercial properties.
 - International Airports.
 - Harbors.
 - Financial institutions.
 - City, county, and state government facilities.



Aviation Security



- Akal is the primary security services provider for BWI, a category x airport, with approximately 130 officers.
- Akal completed a five-year contract plus two extensions for HIA, a category x airport as the primary security and law-enforcement authority, providing more than 400 Akal officers.
- Akal successfully completed contracts at Phoenix, Sky Harbor, Albuquerque Sunport, and El Paso International Airports.
- In 2010 Akal was awarded an airport screening contract under the TSA's Screening Partnership Program. Lost in a protest filed by the incumbent, Akal is rebidding the contract in a procurement issued this year.



Department of State



**UNITED STATES DEPARTMENT OF STATE
LOCAL GUARD SERVICES
U.S. EMBASSY, SIERRA LEONE**



Akal Security



- Since 2007, Akal has provided local guard security services to protect American Embassy facilities, including residential locations, throughout Freetown, Sierra Leone. This contract was reprocured in 2012.
- Security officers are local nationals and are recruited and managed from our offices in Freetown.
- Akal protects Embassy facilities with access control, CCTV, escorts, entry-screening and roving patrol services.



Coastal International Security



www.coastal-security.com

- A strategic partnership with Coastal in 1997 led to its acquisition in 2000.
- This dynamic NCR pillar is highly respected for its training programs and sensitive government security contracts in domestic and international venues.
- Coastal continues to thrive under the leadership of **Tony Shepherd**, who joined the Coastal team in 2011 as *President and CEO*.



Saber Protection Solutions



- Saber Protection Solutions (Saber) is a specialized protective service organization.
- Saber is owned by Akal and Coastal.
- Saber brings 50 years of performance in Risk Management, Safety, Emergency Management, Critical Training Services, Quality Management, and high-level safety and security expertise to industry and government.
- Saber currently holds the Quality Assurance contract for key Coastal contracts throughout the Eastern seaboard.



PSTA

PROTECTIVE SERVICES TRAINING ACADEMY

www.thepsta.com



The PSTA

- The Protective Services Training Academy (PSTA) is the largest training academy of its kind in the National Capital Region.
- Known around the region as simply "The Academy," it offers a wide array of training/simulation services and facility rentals to private industry and government organizations within the protective services, law enforcement, corrections, and military communities.
- The PSTA provides state-of-the-art classroom instruction, practical exercises, live fire exercises, table top exercises, and Instructional Systems Design (ISD) curriculum across a broad base of disciplines (Security, Emergency Management, Risk Management, Resiliency, Conflict Resolution, Cultural Awareness, Foreign Travel Safety, and Survival in Austere Environments).



Strategic Partnerships



- **G4i-AGC**

- G4i-AGC is an LLC between Akal and G4i, a Virginia government contracting firm. G4i-AGC is utilizing \$5M of business development investment to compete for training and law enforcement contracts worldwide



- **PGSA**

- PGSA is a joint venture with Praemittias Group and Saber, PGSA is pursuing intelligence support and other overseas Department of Defense and State Department contracts.



Akal Group of Companies

A graphic element consisting of several curved, parallel lines in gold and white, resembling a stylized wing or a swoosh, positioned to the left of the main company name.

AKAL GROUP

AKAL
SECURITY



Coastal
International
security for a changing world **Security**
inc.

PSTA
PROTECTIVE SERVICES
TRAINING ACADEMY



SINDEP
PROTECTION SOLUTIONS, LLC